

Congratulations!

You've taken your first step toward being a team leader by becoming an MSC (MAYSENSE Consultant). By following this plan, you are getting your business off to a great start!

Getting Started:

Consultant

At Maysense, every member/distributor is called a Consultant whose purpose is to help your team and team members achieve their goals.

Sponsorship & Placement

Sponsorship - Consultants who you directly sponsor.

Placement - Consultants not directly sponsored by you but placed in your Binary Genealogy System by upline consultants and their direct sponsored teams.

CV

CV (Commissionable Volume) is a unit amount assigned to each product (e.g., a serum's CV equals 50CV). Your commission and rank are determined by the CV generated through applicable calculation methods every week or month. For example, if your direct Sponsorship were to generate 1500CV sales in the second week of May, your team building bonus would be \$300.

PCV and GCV

PCV (Personal CV) is an accumulated volume of an individual's sales of CV.

GCV (Group CV) is an accumulated volume of your team's sales of CV (Excluded PCV).

Bonus Settlement Time

Your commissions, such as Team Building Bonus, Match-up Bonus, and Executive Bonus, are calculated weekly.

Global Bonus Pool is calculated monthly.

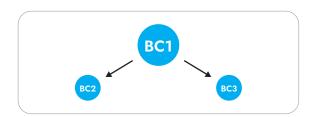
Business Center

To register as an MSC (MAYSENSE Consultant), you must purchase or arrange sales of at least 300CV products.



Tripack

To register as a Tripack (Three Business Centers), you must purchase or arrange a sale of at least 900CV products.



Business Center Active Requirements

To keep a Business Center active, MSCs must arrange sales of at least 100CV products every five rolling weeks.

For Tripack (3 Business Centers) consultants, BC1 becomes active and eligible for bonuses after arranging sales of at least 100CV products; BC2 and BC3 are inactive but eligible to accumulate CVs. To activate BC2 and BC3 and be eligible for bonuses, consultants must arrange sales of 150CV of products every five rolling weeks.

Active Period Definition

Consultants will need to arrange sales of at least 100CV or above within Rolling Five Weeks to remain active and be eligible to generate a bonus.

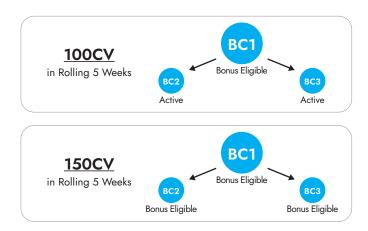
Example 1: If a consultant wants to be sure that his or her business center is active on May 20th, 2022, he or she will need to confirm that sales of at least 100CV have been arranged in the current week (May 16th - May 22nd), and the previous four weeks (April 18th - May 15th). If the sales have not been arranged, the consultant will need to arrange sales of at least 100CV to become active in the current week.

Example 2: If the consultant arranged sales of 100CV on May 20th, 2022, he/she would become active in the current week (May 16th - May 22nd) and the following four weeks (May 23rd - June 19th).

Autoship

Once you find products you love and want to order more of, use MAYSENSE Autoship to make it happen! MAYSENSE Autoship is an easy and convenient auto-refill program that ensures you never run out of your favorite products. The program also guarantees you consistent sales every rolling five weeks.

You also have a choice to set up a half-year or a one-year Autoship Package that comes with promotional products, which means you will get products at a lower price while keeping active.



Leniency

On most platforms, when a member does not remain active for a week, her/his account's accumulated team sales CV will be cleared. Even if you return to the active state next week, you will not be able to get the previous CV of sales. You will start accumulating team sales again.

In the MAYSENSE Rewards Plan, we will set an exceptional opportunity for all consultants. After applying and being approved by MAYSENSE, you can regain half of the team's most recent CV of sales.

Example: Consultant A originally had an active business center with 100,000CV of sales generated, but his or her sales were cleared in May due to inactivity. To regain half of Consultant A's previous sales, he or she would need to submit a request to MAYSENSE. Once the request has been accepted, Consultant A would get 50,000CV back.

Customers

You can become our regular customer by purchasing any of the products we have to offer (sales CV or other commissions will not be generated as a customer). We also have loyalty programs and other promotions to enhance one's MAYSENSE experience.

Customer Care

Customer Care is our top priority. At MAYSENSE, we work with consultants to provide comprehensive service to our product users.

Five Ways to Earn

1. Retail Bonus

As a consultant, you receive unique, discounted prices on all products. Then, you choose the price you want to sell to your customers. Then, you keep the difference. That's your retail margin - or your income!

Retail Price = Customer Price - Your Price

There's usually a 10 - 25% price difference.

2. Team Building Bonus

The Team Building bonus is also called the Direct Sponsor bonus. When you directly recruit a new consultant or a new customer to purchase MAYSENSE products, the bonus will be added to your wallet.

A business in the beauty and health field gives you a chance to help and serve others. So, share your excitement about your business with friends and family, and begin finding and developing new customers. With the new recruitments, they can generate a team-building bonus calculated weekly.

With different packages, newly recruited consultants come with a different team-building bonus:

 Consultant Registration Package CV	Team Building Bonus %	
300CV - 899CV	15% of CV	
900CV & above	20% of CV	

Example: When Andrew became a consultant by arranging 300CV sales of products, your team building bonus would be 300CV*15%=\$45; and if Andrew arranged 900CV sales of products, your team building bonus would be 900CV*20%=\$180.

When a customer purchases 899CV or below, as a direct sponsor, you would get 15% of the CV; when a customer purchases 900CV or above, you would get 20% of the CV.

With different packages, the new customer purchases come with a different team-building bonus:

Customer's Purchase	Team Building Bonus %
300CV - 899CV	15% of CV
900CV & above	20% of CV

3. Match-up Bonus

MAYSENSE adopts a Binary Genealogy System comprising two sales areas (or called two legs). The leg with higher sales volume CV is the strong leg, and the leg with lower sales CV is the weak leg (or called the left leg and the right leg). In the two legs, in addition to the consultants directly sponsored by you (aka Sponsorship), there are also consultants placed by your upline (aka Placement), which could form a huge sales team.

Match-up bonuses are paid when two legs arrange 600CV & 300CV of sales. The amount of each cycle of bonuses is \$45. For example, the left leg arranged a sale of 600CV, and the right leg arranged a sale of 300CV. This will make one cycle of the match-up bonus \$45. The remaining 300CV on the left leg is carried forward to the next week after the settlement.

The match-up bonuses are settled weekly; the maximum commission in this bonus is \$15,000 per week, which is about 333 "Match-up" cycles weekly.

Match-up Bonus Qualifications:

- 1. Must be an active consultant.
- 2. Must sponsor at least one consultant on each leg.

Example 1: You directly sponsor consultants A, B, C, and D, and they are in your Binary System. E, F, and G are also part of your Binary System, except your upline consultants place them. Meanwhile, A, B, E, and F are in the left leg; C, D, and G are in the right leg. The leg with the bigger volume generated sales of 2900CV (2600CV was generated this week, 300CV was generated the week before), and the other leg with less volume generated sales of 1300CV (1100CV was generated this week, 200CV was generated the week before). And congrats! You get to make four cycles of match-ups, and the commission payment will be \$45*4=\$180. The remaining 500CV and 100CV from each leg will be carried forward to the following binary cycle.

Left Leg (A\B\E\F)	Right Leg (C\D\G)	Cycles of "Match-ups"	Bonus
2900	1300		
-600	-300	1	\$45
2300	1000		
-600	-300	2	\$45
1700	700		
-600	-300	3	\$45
1100	400		
-600	-300	4	\$45
500	100		

500 100 ← After four cycle match-ups, remaining sales will be carried forward to the next binary cycle.

Example 2: Your left and right legs' sales volumes are 1798CV and 1600CV. You gain three cycle match-ups and generate a total of \$135 bonus (\$45*3=\$135). The remaining sales will be carried forward to the next binary cycle. The process of the match-up bonuses is as follows:

Left Leg	Right Leg (C\D\G)	Cycles of "Match-ups"	Bonus
1798	1600		
-600	-300	1	\$45
1198	1300		
-600	-600	2	\$45
898	700		
-600	-300	3	\$45
298	400		
298	400	After five cycle match-ups, remaining sales will be carried forward to the next binary cycle.	

Customer Sales CV

Customers are not part of the binary tree because they are not consultants; however, the products they purchase can generate sales CV in your GCV (Group CV) and automatically calculate in the weak leg every week

4. Executive Bonus

The bonus is based on direct Sponsorship; the more you and your team sponsor, the higher your executive bonus is. Executive Bonus encourages a higher sales volume for individuals and teams, which can advance consultants' ranks.

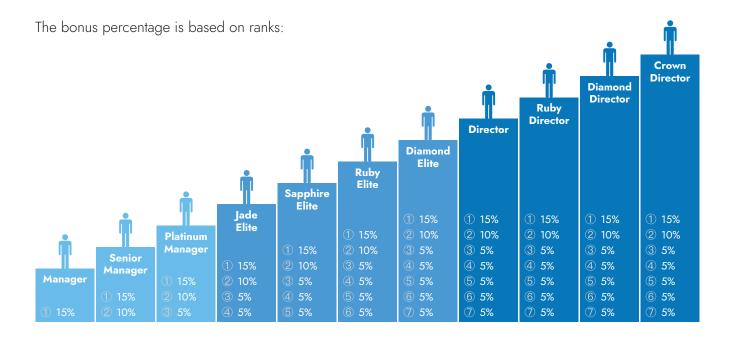
Once you've advanced to Manager rank, you will earn 15% of your first direct downline's (or Generation 1) Match-up Bonuses; if you've advanced to Senior Manager rank, you will earn 10% of your second direct downline's (or Generation 2) Match-up Bonuses (you sponsored consultant A, he/she sponsored consultant B, consultant B is your generation 2); if you're advanced to Platinum Manager you will earn 5% of your third direct downline's (or Generation 3) Match-up Bonuses; as the rank goes up more, you will earn 5% of the following generations' Match-up Bonuses.

The Executive Bonus will be settled and deposited to your e-wallet weekly. In addition, you can earn up to 7 generations' match-up bonuses.

The Executive Bonus has a Compressed-up system, meaning it will ignore inactive accounts and replace them with the nearest active accounts.

Match-up Bonus Qualifications:

- 1. Must be an active consultant.
- 2. Must reach Manager rank or above



Example 1: Sapphire Elite A sponsors Jade Elite B, B sponsors Platinum Manager C (inactive this week), C sponsors Platinum Manager D, D sponsors Senior Manager E, E sponsors manager F, and F sponsors consultant G. In this tree, if you are Sapphire Elite A, you could earn up to 5 generations' executive bonus, consultant G would be your 6th generation.

If consultant G earned a match-up bonus of \$1000, Manager F could earn \$150 from the executive bonus, and Senior Manager E could earn \$100, Platinum Manager D could earn \$50; however, Platinum Manager C would not be able to earn any bonuses because he/she's inactive this week. Because of the compressed-up system, Jade Elite B earns \$50 from the executive bonus while Sapphire Elite A can still earn \$50 from the executive Bonus as well.

Example 2: With the example above, Sapphire A would not be able to earn an executive Bonus from consultant G's tree if Platinum C became active during the week.

5. Global Bonus Pool

Global Bonus Pool allows all consultants with ranks to earn global profit.

MAYSENSE gives 3% of global sales CV into the Global Bonus Pool every month.

Qualifications to earn points:

- 1. Must be an active consultant
- 2. Must rank Manager or above

Ways to earn GBP points:

1. By Expanding The Sales Team

- Earn 1 point if an eligible consultant sponsors four customers or consultants who arrange sales of 800CV of products in total; or
- Earn 2 points if a qualified consultant sponsors eight customers or consultants who arrange sales of 1600CV;
- Maximum of 4 points.

2. By Rank Advancement

- Earn 2 points with each rank advancement, from Manager to Diamond Elite;
- Earn 4 points with each rank advancement, from Diamond Elite to Crown Director;
- Consultants only get one chance to earn points with every advancement; points cannot be returned if the rank is downgraded and re-advanced.

3. Other

MAYSENSE may release programs to help consultants earn extra points, such as travel points for SenseLife incentive trips.

Example: The global sales of MAYSENSE in May is \$30,000. You can earn a total of 6 points from advancing to Sapphire Elite (2 points), sponsoring eight new consultants, and they have reached total sales of 2,000CV (2 points), achieving an incentive travel program in the month (2 points). You also earn a Global Bonus of \$3,600 if the global sale has generated 50 points (\$30,000*6/50).

Appendix: Rank Advancement

Lifetime Rank

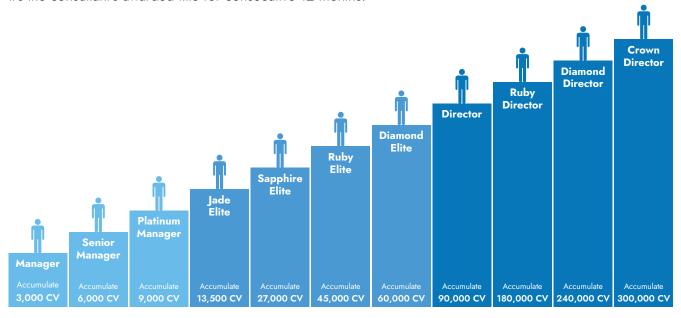
Once you have reach to the Director or above, it would become your Lifetime Rank (for recognition only) which will never demote. Consultant's executive bonus is still based on the paid-as rank.

Paid-as Rank

Consultant's paid-as rank is based on the rolling 5 weeks performance in the weak leg.

Recognition Rank

It's the consultant's awarded title for consecutive 12 months.



in Weak Leg in Rolling 5 Weeks

Disclaimer

- * Please refer to MAYSENSE's product list for prices and assigned CV.
- * U.S. Dollars are used when calculating all commissions and bonuses for all areas except Canada.
- * The abovementioned figures should not be considered guarantees or projections of your actual earnings or profits.
- * MAYSENSE reserves the right of final interpretation.
- * MAYSENSE reserves the right to modify the plan at any time and without prior notice.